# Deputy Director, Global Health Value and Financing

**Location:** Geneva, Switzerland (hybrid)
**Reporting Line:** Executive Director, Global Health, Access, and Financing
**Employment Type:** Full-time
**Publication Date:** 20 August 2026
**Application Deadline:** 25 September 2026
**Start Date:** Asap

## IFPMA – Who we are

IFPMA represents the innovative pharmaceutical industry at the international level, engaging in official relations with the United Nations and multilateral organizations. Our vision is to ensure that scientific progress translates into the next generation of medicines and vaccines that deliver a healthier future for people everywhere. To achieve this, we act as a trusted partner, bringing our members' expertise to champion pharmaceutical innovation, drive policy that supports the research, development, and delivery of health technologies, and create sustainable solutions that advance global health. For more information, visit ifpma.org.

Being part of the IFPMA team means representing the international innovative pharmaceutical industry within the global health community. The candidate will play a vital role in shaping global policy discussions that support patient access to innovative medicines and stronger, more sustainable health systems worldwide.

## Primary purpose of the position

The Deputy Director, Global Health Value and Financing leads IFPMA's policy and advocacy agenda on the health and economic value of medical innovation and health financing. Reporting to the Executive Director, Global Health, Access, and Financing, this role is key to IFPMA's efforts to advance its strategies and policies that support patient access to innovative medicines.

Combining strategic capabilities with deep technical expertise, you will translate complex evidence into compelling policy positions, advocacy strategies, and stakeholder engagement plans. Working with public, international and financing organizations, technical experts and pharmaceutical industry leaders, you will help shape policy environments that recognize the value of medical innovation and enable health systems to respond to evolving health needs, improve patient outcomes, and contribute to economic growth and workforce productivity.

This senior and highly visible role requires substantial experience in health economics, health financing, access policy, or related fields. The Deputy Director brings the expertise, credibility, and confidence to lead a strategic discipline, working groups, influence high-level policy developments and build partnerships that advance IFPMA's strategies and mission to improve health globally through innovation.

## Key responsibilities

→ **Lead global policy development and advocacy strategies <u>on</u>**:

- The value of innovative medicines
- Investment in health for improved health outcomes, economic growth, and workforce productivity
- Sustainable healthcare financing, including
  - Increasing fiscal space for health
  - Public and private healthcare financing
  - Innovative financing approaches
  - Resource allocation and efficiency
- Valuation of medical innovation, including Health Technology Assessment (HTA) and related methodologies
- Procurement models for innovative medicines and medical technologies
- Universal Health Coverage (UHC)

**<u>by</u>**:

- Translating complex economic and policy evidence into clear advocacy narratives and recommendations
- Monitoring emerging global policy developments and assessing implications for IFPMA members and strategy
- Anticipating shifts in markets and health valuation approaches (such as technology assessment archetypes) and their potential impact on access
- Drafting policy papers, consultation responses, briefing documents, talking points, and strategic recommendations
- Steering the development of research, economic analyses, policy papers, and evidence packages supporting IFPMA positions
- Providing analytical rigor and ensuring quality of externally commissioned work and consultant outputs

- Identifying evidence gaps and recommending research priorities to strengthen advocacy objectives

→ **Program and project leadership**

- Lead policy and research projects, including management of consultants and external partners
- Convene and provide secretariat support for the Value and Financing Working Group, related subgroups and committees as needed
- Develop annual workplans, objectives, key performance targets, and reporting mechanisms
- Monitor progress against strategic objectives and provide recommendations to IFPMA and GHAF leadership
- Ensure timely delivery of high-quality outputs

→ **External representation and influence**

- Represent IFPMA in relevant global forums and policy discussions including:
    - Economic institutions (e.g. OECD, World Economic Forum)
    - Finance institutions (e.g. World Bank, multilateral development banks)
    - Multilateral policy institutions (e.g. WHO, UN)
    - Political groupings and bodies (e.g. G7, G20)
    - Pharmaceutical industry associations (e.g. EFPIA, PhRMA)
- Build strategic relationships with governments, multilateral organizations, academia, thinktanks, and civil society organizations.
- Identify and develop opportunities for partnerships, coalitions, and joint initiatives.

→ **Stakeholder and member coordination**

- Align member companies and associations around common policy positions and advocacy priorities
- Support development of multi-year ambitions, annual objectives, KPIs, and implementation plans.
- Collaborate with member companies and sister associations to reflect their insights in global policy priorities and advocacy positions

## Qualifications and requirements

→ Advanced university degree (Master's degree or equivalent) in Health Economics, Economics, Public Health, Health Policy, Health Financing, Public Policy, or a related discipline.

→ Minimum 10 years of relevant experience in one or more of the following areas:

- Health economics
- Value and access to medicines

    - Health financing
    - Pharmaceutical policy
- → Demonstrated experience developing policy positions and advocacy strategies
- → Experience operating successfully in global, multi-stakeholder environments and building trusted relationships across diverse stakeholder groups.
- → Leading multi-stakeholder projects to deliver policies, research and/or programs related to health, economics, financing, access, pharmaceutical policy, or valuation of innovation
- → **Preferred**
    - Experience working within or with economic institutions (e.g. OECD, World Economic Forum), international finance institutions (e.g. World Bank, multilateral development banks), multilateral policy institutions (e.g. WHO, UN), political groupings and bodies (e.g. G7, G20), pharmaceutical companies or industry associations.
    - Experience supporting policy development in both HIC and LMICs
    - Publication or recognized thought leadership in health economics, financing, access, or pharmaceutical policy.
- → **Functional and technical skills**
    - Experience with:
        - Pharmaceutical innovation and access challenges
        - Health economics and outcomes research
        - Value assessment frameworks
        - Health financing
        - Budget impact and economic evaluation
    - Strong understanding of:
        - Health, economic and societal value of innovative medicines
        - Health systems and health policy
        - Health technology assessment (HTA)
        - Pricing and reimbursement systems
        - Universal Health Care (UHC)
    - Proficient in translating technical evidence into policy recommendations and advocacy positions.
    - Strong analytical and strategic thinking capability.
    - Solve complex issues and identify clear options and pathways forward
    - Excellent written and verbal communication skills in English.
- → Candidate must hold an EU passport or otherwise demonstrate the legal right to work in Switzerland

As an organization driven by our values of Integrity, Respect and Excellence, IFPMA welcomes diversity and fosters an inclusive workplace where individuals are valued and empowered to thrive. We encourage applications from all qualified candidates regardless of race, gender, ethnicity, sexual orientation, religion, or disability.

Applications for the position (CV and motivation letter in English) should be submitted to job@ifpma.org by 25 September 2026.